

## 2nd Quarter President's Message

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**KEN FLEETWOOD, SRA  
2017 PRESIDENT**

Greetings from the Hoosier State Chapter of the Appraisal Institute. The chapter is off to a busy start for the year of 2017. In January, the Government Relations Committee went to work on Senate Bill 482 that dealt with the number of appraisers on the Appraisal Licensing Board. The bill proposed to reduce three licensed appraisers on the board with a home builder, a real estate broker and an individual from an appraisal management company. I am proud to report that the committee boldly represented the members of the HSC and helped stop this bill. The chapter leadership has also participated in two Region V conference calls and we attended a Region V Meeting in Richmond, Virginia on April 29th.

In December 2016, National AI rolled out the "Chapter Financial Management and Administration Policy". While the HSC Board voted to support learning more about the policy and to volunteer as a beta chapter, the policy had intense opposition from across the country. The policy intended to lighten the financial bookkeeping and reporting requirements of the individual chapters as well as pool resources at the national level.

After much debate around the country, the policy was suspended. The HSC will continue to review future policies and bring them to the board as information is received.

On March 16th the first quarter board and general membership meeting was held at the Columbia Club and we had approximately 50 people attend. Following lunch the chapter held a 2 hour continuing education class that featured commercial appraisers and brokers. Thank you to our own Charlie McCarty for participating. Upcoming events include the 2nd Quarter Board Meeting/Day at the Track on May 22<sup>nd</sup> at the Indianapolis Motor Speedway, 3rd Quarter Board Meeting/Golf Outing at Hillcrest Country Club on Sept 18th, and the 4th Quarter/Installation Banquet at the Columbia Club on December 14th. The External Relations Committee is also currently working on the 2017 Networking Event and information will be sent out at a later date. Keep an eye on your email for additional information about all of these events as well as subchapter events throughout the year.

My primary goal for 2017 is to serve you. I am eager to hear your comments, thoughts, etc. via email at [KFleetwood@b-i-n.com](mailto:KFleetwood@b-i-n.com) or via phone at 317-341-0755

### 2017 EXECUTIVE COMMITTEE

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## **Hoosier State Chapter 2017 Officers**

President: Ken Fleetwood, SRA

Vice President: Frank Robinson, SRA, AI-RRS

Secretary/Treasurer: Ashley Johnson-Wilcoxon, MAI

Past President: Jim Hawkins, MAI, SRA, , AI-GRS, AI-RRS

## **Directors at Large**

Scott Larsen, MAI

Tim Perry, MAI, SRA, AI-RRS, AI-GRS

Hans Schmitter, MAI

David Lawrence, MAI

Joanilla Barker

John Petkovsek

## **Region V Representatives**

Ken Fleetwood, SRA

Frank Robinson, SRA, AI-RRS

Randy Scheidt, MAI, SRA

Eric Landeen, MAI

## **Regional Representative Alternates**

1<sup>st</sup> Alternate: Jason Tillema, SRA, AI-RRS

2<sup>nd</sup> Alternate: Charles McCarty, MAI

3<sup>rd</sup> Alternate: Jodi Williams

# 2017 EDUCATION CALENDAR

Date	Day of Week	2017 Proposed HSC Courses	Location
June 12-13, 2017	Monday & Tuesday	Uniform Appraisal Standards for Federal Land Acquisitions...	Indianapolis
June 22-23, 2017	Thursday & Friday	Review Case Studies - Residential	Indianapolis
September 7, 2017	Thursday	Business Practices & Ethics	Indianapolis
September 11 - 14, 2017	Monday & Thursday	General Appraiser Sales Comparison Approach	Indianapolis
September 19 - 22, 2017	Monday - Thursday	General Appraiser Site Valuation & Cost Approach	Indianapolis
September 25 - 28, 2017	Monday - Thursday	General Appraiser Income Approach/ Part I	Indianapolis
October 2 - 5, 2017	Monday - Thursday	General Appraiser Income Approach/ Part II	Indianapolis
October 9 - 12, 2017	Monday - Thursday	General Appraiser Market Analysis and H & B Use	Indianapolis
October 16 - 19, 2017	Monday - Thursday	General Appraiser Report Writing & Case Studies	Indianapolis
October 23-26, 2017	Monday - Thursday	Basic Appraisal Principles	Indianapolis
November 13-16, 2017	Monday - Thursday	Basic Appraisal Procedures	Indianapolis
November 20, 2017	Monday	Supervisory Appraiser/Trainee Appraiser Course	Indianapolis
November 28 & 29, 2017	Tuesday & Wednesday	15-Hour USPAP Course	Indianapolis
November 30, 2017	Thursday	7 Hour National USPAP Update	Indianapolis
December 1, 2017	Friday	7 Hour National USPAP Update	South Bend
December 4-5, 2017	Monday & Tuesday	Real Estate Finance, Statistics & Valuation Modeling	Indianapolis
December 5, 2017	Monday	7 Hour National USPAP Update	Evansville
December 11, 2017	Friday	7 Hour National USPAP Update	Ft. Wayne

Visit [aihsc.org](http://aihsc.org) for our entire education schedule

For information regarding Licensing and Designation courses, visit  
<http://www.myappraisalinstitute.org/education/HoosierState/>



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## Branch Chapter Updates

### Indianapolis

Chair: David Lawrence, MAI

The Indy Chapter has two events scheduled, as follows. On **June 28<sup>th</sup>** is the **Broad Ripple Boat Company Cruise** along the White River. This even will be a 3-hour cruise (...um, a 3-hour cruise, a 3-hour cruise...) on the river, with some discussion of the history of the area. Snacks and drinks will be included. Scheduled start time is **3:30 pm**. meeting location details will be disseminated when they become available.

To register, the link <http://www.myappraisalinstitute.org/education/HoosierState/> can be accessed from the HSC website.



### 3rd Quarter BOD, General Membership Dinner Meeting and Golf Outing

The second event is a golf outing on **September 18<sup>th</sup>**. This outing will be held at the fantastic Hillcrest Country Club! Board of Directors is meeting at 10 am and General Membership dinner meeting at 5 pm.



## Evansville

Chair: Sarah Land, MAI Vice Chair: John Petkovsek

Our first Evansville Branch meeting will be on [Wednesday June 14, 2017](#) at 11:30 am at Zuki, located at 222 Main Street in downtown Evansville. I am working on putting together a speaker for this meeting. If you have any suggestions, or if you have an interesting topic you would like to speak about yourself, I would greatly appreciate your input.

The second Evansville Branch meeting will be held on [Tuesday December 5, 2017](#) in conjunction with the USPAP course being offered here in Evansville. The meeting will be held over the lunch break during this course offering, and food will be ordered in. Details regarding time and location have not yet been determined. Registration is available for this course at the following link: <http://www.myappraisalinstitute.org/education/add2cart.aspx?id=38854>

## MICHIANA

Chair: Steve Sante, MAI, SRA Vice Chair: Jeff Vale, MAI, SRA

### LET'S PLAY SOME BASEBALL

Join us for a summer evening of baseball, fireworks, and networking.

Tuesday August 1, 2017  
Four Winds Field-South Bend



Home of South Bend Cubs 501 West South Street, South Bend, IN 46601

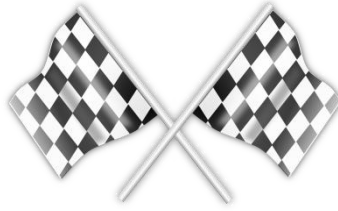
Game Time: 7:05 pm With Fireworks Immediately after

Cost is just \$30 per person (Price Includes Food & Beverage)

**To register and pay for this event by July 24, 2017 please go to**  
<http://www.myappraisalinstitute.org/education/HoosierState/>  
**then scroll down to South Bend Cubs and the August 1<sup>st</sup> Date**

RSVP w/payment can also be sent by July 24, 2017 to:  
Hoosier State Chapter  
Appraisal Institute  
9247 N. Meridian Street, Suite 325  
Indianapolis, IN 46260  
Attn: Shannon O'Keefe

## 2017 Meeting Date



**2nd Quarter BOD & General Membership Meeting**

**Monday May 22, 2017**

**Indianapolis Motor Speedway**

**Gasoline Alley, 2nd Level Suite #525**



### **“Afternoon at the Track!”**

We have upgraded the suite, food and extras this year! We will be an upper level Gasoline Alley Suite (#525) near the Panasonic Pagoda overlooking the pits near the start/finish line. The all-you-can eat Fiesta Buffett will start at Noon, and run for two and half hours. There will be a cash bar in our suite and indoor seating over-looking the Track.

Not only will we have shared garage passes this year, but also shared pit passes!

**SOLD OUT EVENT!!**

## Regional Report

The Appraisal Institute Region V Meetings were held April 27-29 in Richmond, Virginia. The Hoosier State Chapter was represented by Ken Fleetwood, SRA, Frank Robinson, SRA, AI-RRS, Erick Landeen, MAI, and Jason Tillema, SRA, AI-RRS, with Steve Shockley MAI, SRA, AI-GRS, AI-RRS, Ashley Johnson-Wilcoxon, MAI, Lisa Meinczinger, SRA, AI-RRS and Shannon O'Keefe participating as guests.

Our own Appraisal Institute Vice President, Stephen Wagner, MAI, SRA, AI-GRS presented the State of the Appraisal Institute. In summary, AI has become more healthy from a financial perspective and continues to develop new educational offerings (such as the new "Yellow Book" seminar and publications (new books include Self Storage, Rural Property Valuation and Appraising Manufactured Home and Recreational Parks). The proposed Chapter Financial Management Policy has been suspended due to backlash from a number of members concerns. After seeing a number of new designees over the past few years, there is now a diminishing pool of candidates. A review of the upcoming LDAC program was also presented by Wagner as well as a summary of events that AI leaders have spoken at in 2017. Wagner encouraged members to attend AI's International Valuation Conference in Ottawa, Ontario, Canada this summer, and noted that the 2019 even will be held in Nashville, Tennessee.

Most of the Chapters reported that they are continuing to struggle to generate income from educational offerings. Many are focused on creating home-grown programs to help generate income.

Steve Shockley was elected Regional Education Liaison Chair and Nick Tillema, MAI, SRA, AI-GRS, AI-RRS will serve as a Member of the National Nominating Committee in 2018.

It was announced that Region V's Jeff Sherman, MAI, AI-GRS is a candidate for Appraisal Institute Vice President.

Erick Landeen, MAI