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President's Message

I hope you are safe and well – and that you are finding 2020 to be plenty interesting. Despite meetings and events being canceled (such as LDAC and the National Meeting) and numerous other events changed to conference calls and video conferencing, our Chapter has remained quite busy.

In June we produced several home-grown programs that were available by Zoom. This allowed us to utilize both local and national instructions. Planning for 2021 has already begun – and you can be a part of this. On **September 17th** we are holding a **Planning Meeting** from **12.30-5 PM** at the Wellington in Fishers. All members are welcome and encouraged to attend. We will not only make plans for 2021, but we will set the foundation for years to come. To better prepare for this meeting we surveyed Hoosier State Chapter members regarding a wide range of issues. Thank you to all of those who participated in our survey.

We have also completed our elections and I want to congratulate:

Secretary/Treasurer Elect: Steve Shockley, MAI, SRA, AI-GRS, AI-RRS

Director at Large Elects: Craig Hayes, MAI &
Aaron Ingram, MAI, SRA

Regional Representative Elect: William Penwell, SRA

I hope you will be able to attend our joint program with the International Right of Way Association (IRWA) on October 29th. The day-long seminar will address real estate appraisal and transportation issues, including appraising for federal, state and Local Public Agency road improvement projects, the Indiana Department of Transportation's ("INDOT") appraisal policies and requirements - and much more. This event is approved for Appraiser CE, as well as for brokers, lawyers, etc.

Please also mark your calendar for this year's installation banquet scheduled for December 3rd at the Crown Plaza Indianapolis.

Sincerely yours,

Erick Landeen, MAI
2020 President, Hoosier State Chapter of the Appraisal Institute

2020 EXECUTIVE COMMITTEE

President

Erick Landeen, MAI
Terzo&Bologna, Inc.
7202 E. 87th Street, Suite 108
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Vice President

Charles McCarty, MAI, ARA
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Secretary/Treasurer

Luke Nordine, MAI
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20 NW Third Street, Suite 120
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luke@davidmatthews-assoc.com

Immediate Past President

Ashley Johnson, MAI
First Appraisal Group, Inc.
President
1569 S. Piazza Drive
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ajohnson@firstappraisalgroup.com

Executive Director (non-voting)

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Hoosier State Chapter of the
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DEALING WITH COVID-19

(Information from AI President Sherman's Message dated 8/28/2020)

For more information, visit <https://www.appraisalinstitute.org/news/coronavirus/>

AI Webinars Continues to Provide Timely Information for Appraisers

Here's some current and important information that may be useful to your business during this pandemic.

The Appraisal Institute continues to host a weekly AI Answers session most Wednesdays. These sessions are conducted via GoToMeeting. Please check out the recordings of these sessions.

During the Aug. 19 session, Appraisal Institute Director of Government and External Relations, Bill Garber, gave an update on several bills that the Appraisal Institute has been advancing in the current Congress. Some of these bills include: a new law that fully funds the largest pool of real estate appraisal assignments from the federal government; legislation that would establish a nationwide appraiser licensing system or "portal;" and a bill that would protect property rights - through appraisal requirements - in natural gas pipeline projects. [View the session.](#)

On Aug. 26, Bill Garber spoke with Hunden Strategic Partners' President and CEO, Robert Hunden; Greenfield Advisors' Managing Director, John Kilpatrick, Ph.D., MAI; Appraisal Services' Appraiser, Alan Leirness, MAI; and independent consultant, Robert Lewis, FAICP, CECd. The panel discussed the skillset brought to adaptive reuse projects, including how appraisal methods and expertise in the cost approach, market analysis, feasibility analysis and highest and best use analysis are central to scope of services requests. [View the session.](#)

Learn the Latest News and Updates on How COVID-19 Affects Appraisers

The Appraisal Institute continues to provide vital information on how the coronavirus pandemic is affecting appraisers around the world. On our Coronavirus Updates page, you'll continue to find news and updates from federal, state and Appraisal Institute resources. You'll also find all of AI's resources that are relevant to the pandemic including: AI Answers, webinars, ANO articles, guides, summaries and emails.

Please visit the Coronavirus Updates page on [AI's website.](#)

APPRAISAL INSTITUTE E-NEWSLETTERS

The appraisal institute offers two E-newsletters that are delivered directly to your inbox. If you have not already done so, consider signing up today.

Appraiser News Online

Appraiser News Online is the Appraisal Institute's free weekly e-newsletter that provides ongoing coverage of industry trends, legislative issues and regulatory developments affecting appraisers. [Sign up today](#) to subscribe.

Residential Update

Residential Update is the Appraisal Institute's free monthly e-newsletter that provides ongoing coverage of valuation industry trends, legislative issues and regulatory developments affecting residential appraisers. [Sign up today](#) to subscribe.

AWARDS AND ACCOLADES

Indiana Commercial Board of Realtors® First Annual Distinguished Service Award



Hoosier State Chapter member Randy Scheidt, CCIM, MAI has received the inaugural Distinguished Service Award presented by the Indiana Commercial Board of Realtors® (ICBR). According to the announcement published on the ICBR website in August 2020, the award was created to “recognize those that have gone above and beyond in service to the commercial real estate industry, who have contributed a considerable amount of time and service to commercial real estate organizations and who have dedicated their career to the service of others”.

Well done Randy and congratulations! More about the Distinguished Service Award can be found [here](#).

EDUCATION SCHEDULE

Course Listings

Title	Start Date	End Date	Location	Hours	Links	
General Appraiser Income Approach/Part 1	09/29/2020	10/02/2020	Indianapolis, IN	27	View Details	Register
General Appraiser Income Approach/Part 2	10/6/2020	10/9/2020	Indianapolis, IN	27	View Details	Register
General Appraiser Market Analysis and Highest & Best Use	10/13/2020	10/16/2020	Indianapolis, IN	28	View Details	Register
General Appraiser Report Writing & Case Studies	10/20/2020	10/23/2020	Indianapolis, IN	28	View Details	Register
Basic Appraisal Principles	10/27/2020	10/30/2020	Indianapolis, IN	28	View Details	Register
Basic Appraisal Procedures	11/2/2020	11/5/2020	Indianapolis, IN	28	View Details	Register
15-Hour National USPAP Course	11/9/2020	11/10/2020	Indianapolis, IN	15	View Details	Register
Real Estate Finance, Statistics, and Valuation Modeling	11/11/2020	11/12/2020	Indianapolis, IN	14	View Details	Register
Supervisory Appraiser/Trainee Appraiser Course	11/13/2020	11/13/2020	Indianapolis, IN	4	View Details	Register



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EDUCATION SCHOLARSHIP INFORMATION

Hoosier State Chapter Members:



Did you know there are scholarships available on a Chapter, Regional and National level?

Chapter Scholarships Available. Apply Today!

Now is the perfect time to take additional classes to earn your MAI, SRA, AI-GRS and/or AI-RRS designations. Several courses are available, which may be found on the previous page or [here](#). If you or anyone you know would like to take advantage of a Chapter scholarship, please visit our Chapter website [here](#). In addition to Chapter scholarship opportunities, Region V of the Appraisal Institute and the National Appraisal Institute also have additional scholarships for our members. For further information, please contact Shannon O'Keefe, Chapter Executive Director, at aihoosierstate@sbcglobal.net or Steve Shockley, MAI, SRA, AI-GRS, AI-RRS, Chair of Indiana Appraisers Memorial Fund Committee, at steve.shockley@ngkf.com.

OTHER APPRAISAL INSTITUTE ITEMS

2021 Annual Conference

The 2021 Annual Conference will be held August 9-10 in Orlando, Florida. For more information, visit the [Appraisal Institute's 2021 Annual Conference webpage](#).

UPCOMING MEETINGS & EVENTS

2020 Meeting Dates

3rd Quarter AIHSC General & Planning Meeting

Date: Thursday, September 17, 2020
Location: Wellington
Address: 9775 Northeast Blvd. Fishers, IN 46037

Schedule

10:30 AM – Noon: AIHSC Board Meeting
12:30 PM – 5:00 PM: AIHSC Planning Meeting

3rd Quarter Meeting – Joint Meeting with International Right of Way Association (IRWA)

Thursday, October 29th

This event is approved for Indiana Appraiser CE, as well as for brokers, lawyers, etc.

4th Quarter Meeting – AIHSC Installation Banquet

Thursday, December 3rd at the Crown Plaza Indianapolis

National Meetings and Events

2021 Annual Conference

The 2021 Annual Conference will be held August 9-10 in Orlando, Florida. For more information, visit the [Appraisal Institute's 2021 Annual Conference webpage](#).

To view/search the Appraisal Institute's upcoming national events, [click here](#).

HOOSIER STATE CHAPTER LEADERSHIP

BOARD OF DIRECTORS

Lisa Meinczinger SRA, AI-RRS (Serving 2018-2020)
James A. Sitzman SRA, AI-RRS (Serving 2018-2020)

Daniel D. Tudor, MAI (Serving 2019-2021)
Kristi Lundquist, SRA, AI-RRS (Serving 2019-2021)

Jon Scheidt, SRA (Serving 2020-2022)
Jason Tillema, SRA, AI-RRS (Serving 2020-2022)

Stephen Wagner, MAI, SRA, AI-GRS
Ex Officio, non-voting (by virtue of serving as National President)

All voting members except as noted

REGION REPRESENTATIVES

President (Ex Officio)
Erick Landeen, MAI

Vice President (Ex Officio)
Charles J. McCarty, MAI

Representative (Serving 2019-2020)
James Sitzman, SRA, AI-RRS

Representative (Serving 2020-2021)
Ashley Johnson, MAI

REGION ALTERNATES

1st Alternate (Serving 2020)
Joanilla Barker

2nd Alternate (Serving 2020)
Kristi Lundquist, SRA

3rd Alternate (Serving 2020)
Samuel Reid, SRA

4th Alternate (Serving 2020)
Lisa Meinczinger, SRA, AI-RRS

5th Alternate (Serving 2020)
Brian Woods